

Chapter Test
Form A

18

Individual Interaction

SCORE

Multiple Choice: Choose the item that best completes each statement or answers each question. Write the letter of that item in the blank to the left of the sentence. (6 points each)

- ____ 1. Nonverbal communication could involve
 - A. smiling.
 - B. body language.
 - C. eye contact.
 - D. all of the above.
- ____ 2. Laura is in a state of high anxiety. The anxiety will tend to produce a need
 - A. to be alone.
 - B. to run away.
 - C. for complementarity.
 - D. for companionship.
- ____ 3. Which of the following is NOT included in Robert Sternberg's triangular theory of love?
 - A. friendship
 - B. intimacy
 - C. passion
 - D. commitment
- ____ 4. Your friend Ron is an excellent guitarist who often asks you to come hear him play. In terms of reward values for friendship, he has
 - A. stimulation value.
 - B. utility value.
 - C. proximity value.
 - D. ego-support value.
- ____ 5. Josie bought a new outfit for her first day at a new school. She is trying to
 - A. become stereotyped.
 - B. make a good first impression.
 - C. create a self-serving bias.
 - D. create an actor-observer bias.

Identification: Write a brief description or explanation of any three of the following terms. (8 points each)

- attribution theory
- complementarity
- self-serving bias
- social psychology
- utility value

6. _____

7. _____

8. _____

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Completion: Choose an item from the list below that best completes each sentence. Write the letter of that item in the blank to the left of the sentence. Not all items are used. (4 points each)

- | | |
|--------------------------------------|---------------------------------|
| A. self-fulfilling prophecies | G. social cognition |
| B. Dr. Zilstein experiment | H. ego-support value |
| C. passionate love | I. intimacy |
| D. physically attractive | J. internal attributions |
| E. endogamy | K. homogamy |
| F. companionate love | |

- ____ **9.** Stanley Schachter's _____ suggests that the statement, "Misery loves company," is true.
- ____ **10.** According to research, we consider people who are _____ to be more responsive, interesting, sociable, intelligent, kind, outgoing, and poised.
- ____ **11.** The three components of romantic love identified by Zick Rubin are need, caring, and _____.
- ____ **12.** The subfield of _____ studies how we perceive, store, and retrieve information about social interactions.
- ____ **13.** Friends who agree with and support us, thus making us feel better about ourselves, provide _____.
- ____ **14.** The tendency to marry someone who is from one's own social group is referred to as _____.
- ____ **15.** Personal characteristics are also called _____.
- ____ **16.** The type of love that is sensual, all-consuming, and very intense is called _____.
- ____ **17.** First impressions become _____ when the way you act toward someone changes depending on your impression of him or her, and that, in turn, affects how that person interacts with you.

Short Answer: Answer ~~each of~~ the questions below ^{in 3-5 sentences} on a ~~separate sheet of paper~~. (5 points each)

- ~~18.~~ Why do we need friends?
- 19.** What are the sources of parent-adolescent conflict?